



6024



群益期貨法人說明會
Investor Conference

Jun. 2024

Declaration

This presentation and relevant information may contain forecasting statements, including but not limited to the Company and its affiliated enterprises' business activities, goals, and plans in the future. A forecasting statement is subject to uncertain factors, including but not limited to incompletely anticipated and controlled variables and risks caused by environmental changes such as domestic and foreign markets, economy, politics, and law. Hence, there may be significant differences between the forecasting statements and the realities in the future.

The forecasting statements of this presentation are based on the present situation to make evaluation and speculation, and the Company neither takes responsibility for updating nor assumes any liabilities. This presentation shall not be regarded as an offer or an invitation to offer of any financial transactions or investments.

Outline

- **Business Overview**
 - Basic Information
 - Operational Highlights
 - Financial Statements
- Prospect
- Corporate Governance & Sustainable Development

Basic Information

Trading members of 12 Exchanges worldwide



Stock Code : 6024

Paid-in Capital : 2.1 billion TWD

Office(s) : 2

Investment Businesses in Hong Kong, Chengdu and Shanghai

Employees : 357 (including subsidiaries)

Taiwan Takes the Lead in Establishing Direct Market Access (DMA) to Foreign

1997 Established with paid-in capital: 200 million

2008 Listed in TPEX

2017 from TPEX-listed to TWSE-listed

**2024
Paid-in Capital:
2.1 billion**

Business Ranking

Item	From Jan. to Mar. 2024	Ranking
Market share of domestic futures and options	8.63%	3
Market share of foreign overall markets	18.50%	2
Notional principal of leverage transaction business	NT\$214.5 billion	1
Customers' margin	NT\$45.27 billion	2
The asset management scale of managed futures.	NT\$273 million	1
Individual pre-tax profit and loss	NT\$330 million	2

Financial Data Over The Past Three Years

Item	(NTD'000)			
	2024 Jan~Mar	2023	2022	2021
Consolidated net income before tax	333,874	1,276,858	957,283	599,901
Consolidated net income	267,876	1,011,052	781,353	489,323
Net income attributable to shareholders of the parent company	267,176	1,010,196	781,860	490,039
Earnings per share (NTD)	1.27	4.80	3.72	2.33

※ 2021、2022 and 2023 Audited by CPA

※ 2024 Q1 Reviewed by CPA

Consolidated Balance Sheet (Summary)

(NTD'000)

Item	Mar 31,2024	Mar 31,2023
Total assets	56,097,469	49,173,415
Current assets	55,208,505	48,610,212
Non-current assets	888,964	563,203
Total liabilities	48,602,821	42,155,703
Current liabilities	48,516,936	42,102,195
Non-current liabilities	85,885	53,508
Total equity	7,494,648	7,017,712
Equity attributable to shareholders of the parent company	7,490,962	7,015,327
Capital stock	2,104,376	2,104,376
Capital surplus	1,663,251	1,663,251
Retained earnings	3,685,410	3,285,499
Other equity interests	37,925	(37,799)
Non-controlling interests	3,686	2,385

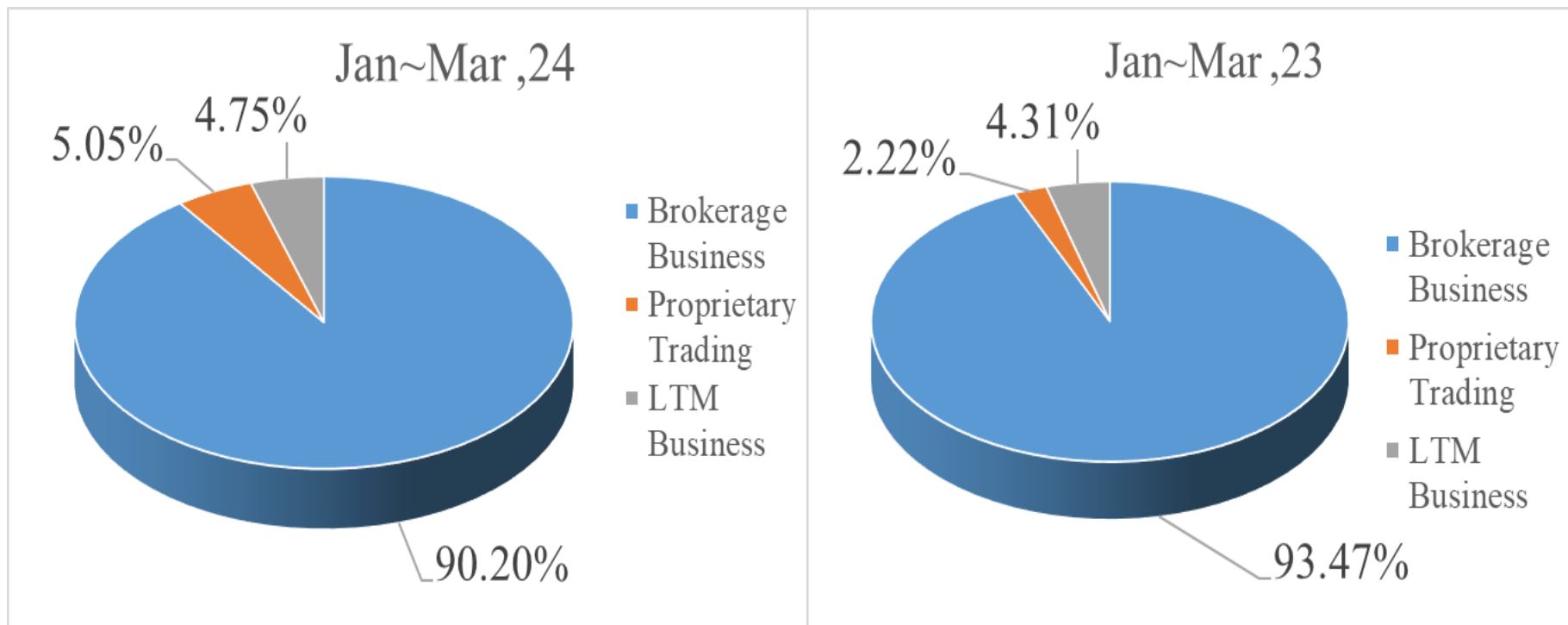
※Reviewed by CPA

Consolidated Comprehensive Income Statement (Summary)

Item	(NTD'000)	
	Jan~Mar,24	Jan~Mar,23
Revenue	569,488	523,158
Operating expenses and costs	586,150	500,543
Operating income	(16,662)	22,615
Other income and expenses	350,536	284,488
Net income before tax	333,874	307,103
Income tax expense	65,998	65,392
Net income	267,876	241,711
Other comprehensive income	50,394	(7,512)
Total comprehensive income	318,270	234,199
Comprehensive income attributable to shareholders of the parent company	317,513	233,939
Earnings per share (NTD)	1.27	1.15

※Reviewed by CPA

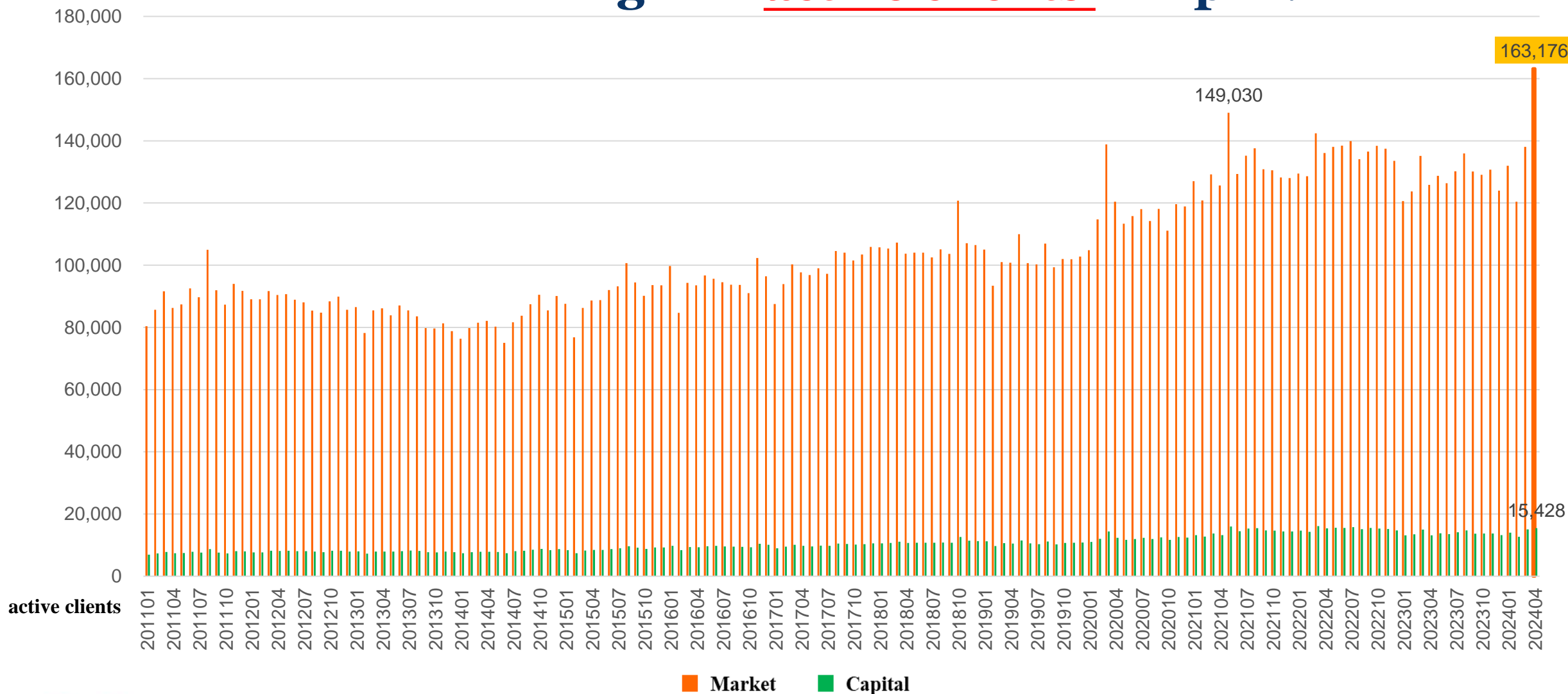
Consolidated Revenue Breakdown By Major Business



Outline

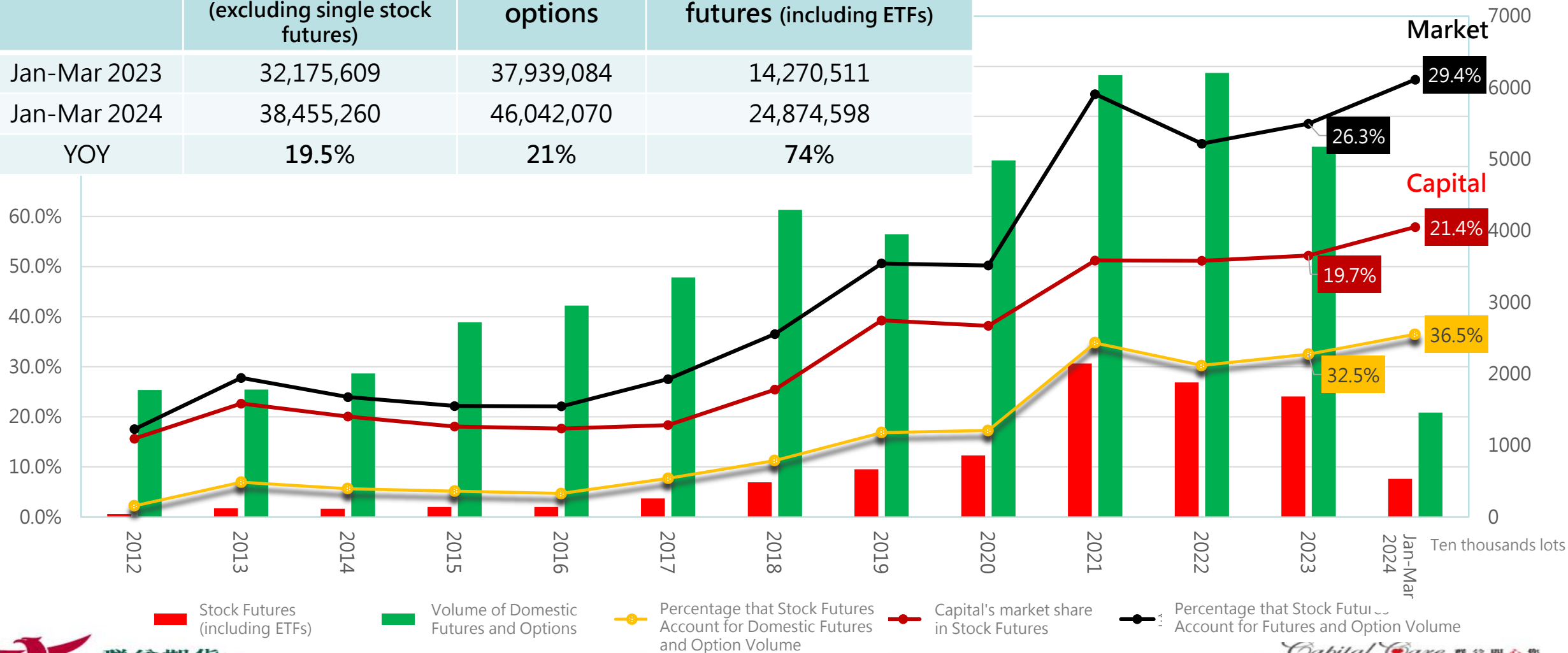
- **Business Overview**
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- **Prospect**
- **Corporate Governance & Sustainable Development**

The domestic futures market reached a record high in active clients in April.

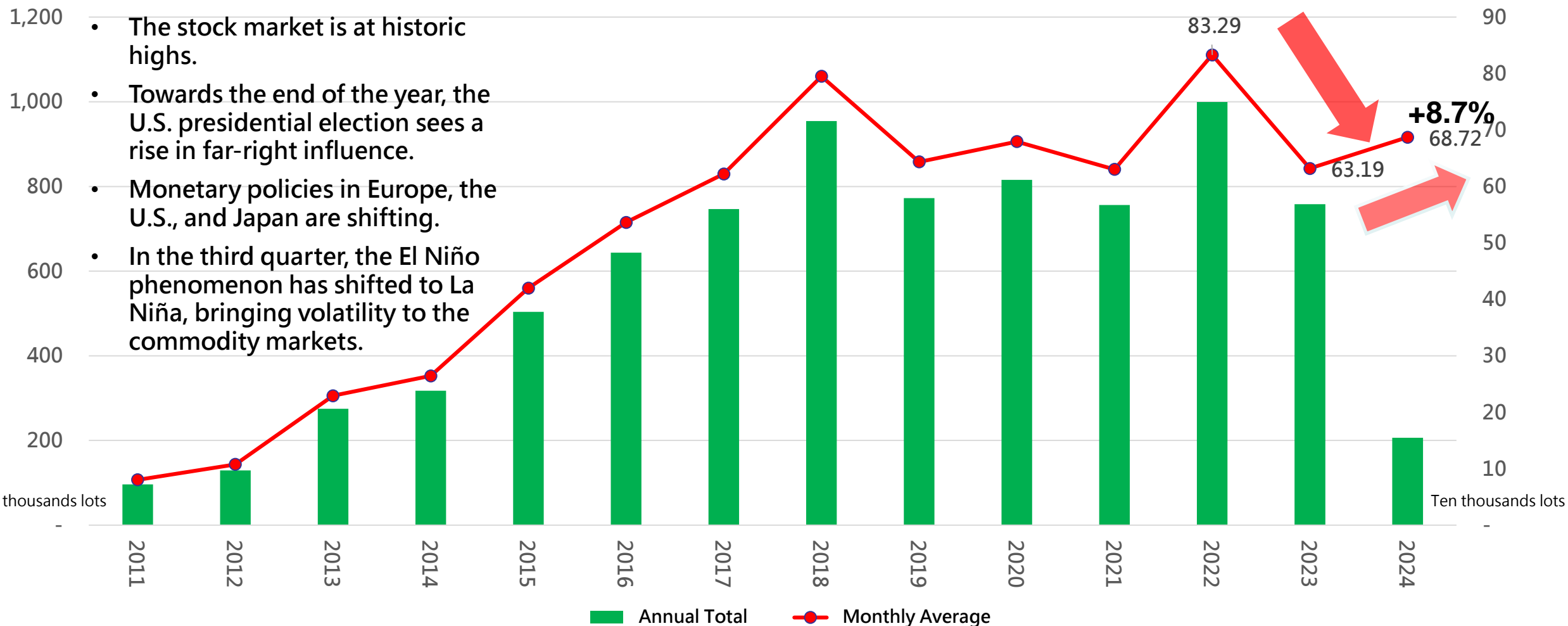


Capital Futures' market share of single stock futures achieved a historic high in sync with the overall market.

	Domestic futures (excluding single stock futures)	Domestic options	Domestic single stock futures (including ETFs)
Jan-Mar 2023	32,175,609	37,939,084	14,270,511
Jan-Mar 2024	38,455,260	46,042,070	24,874,598
YOY	19.5%	21%	74%



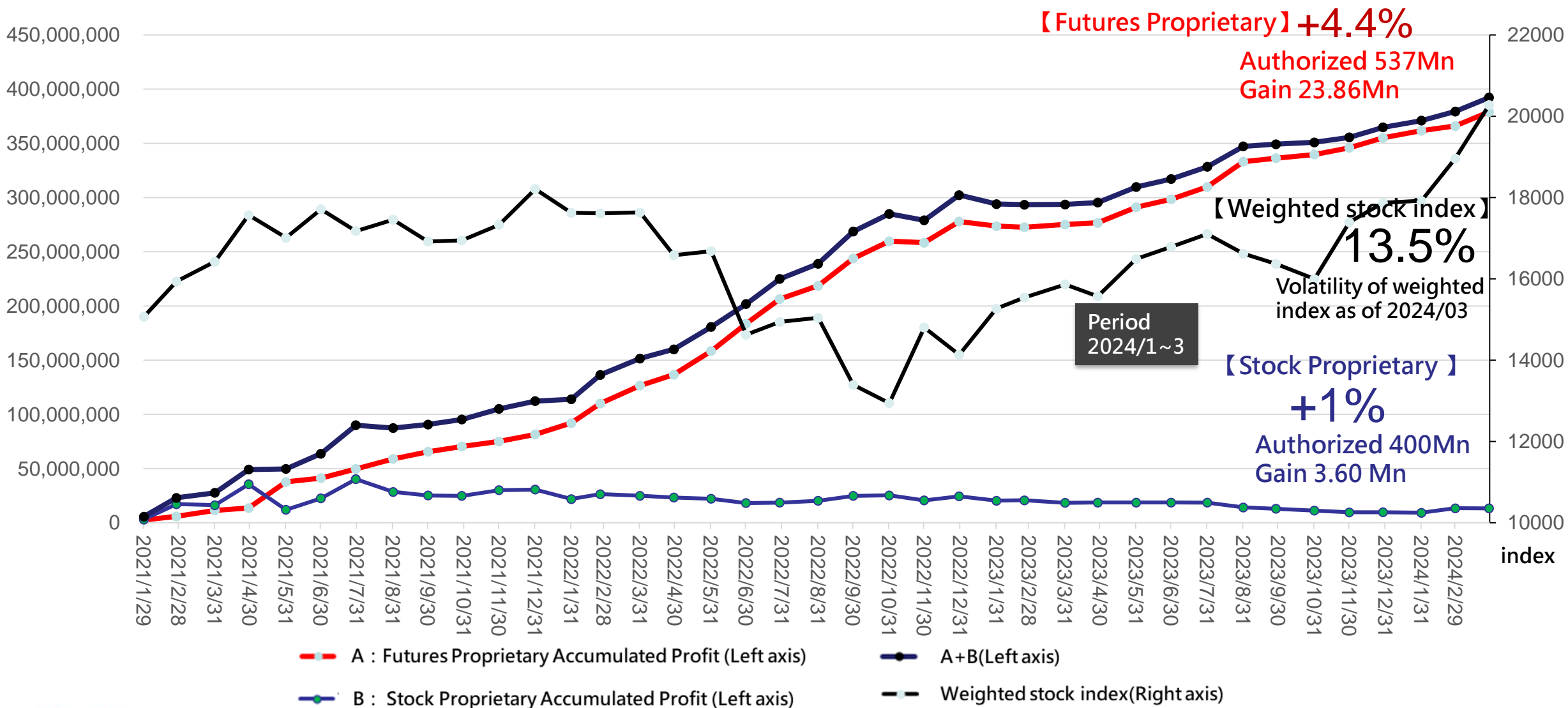
Foreign futures markets are full of opportunities to seize when the time is right.



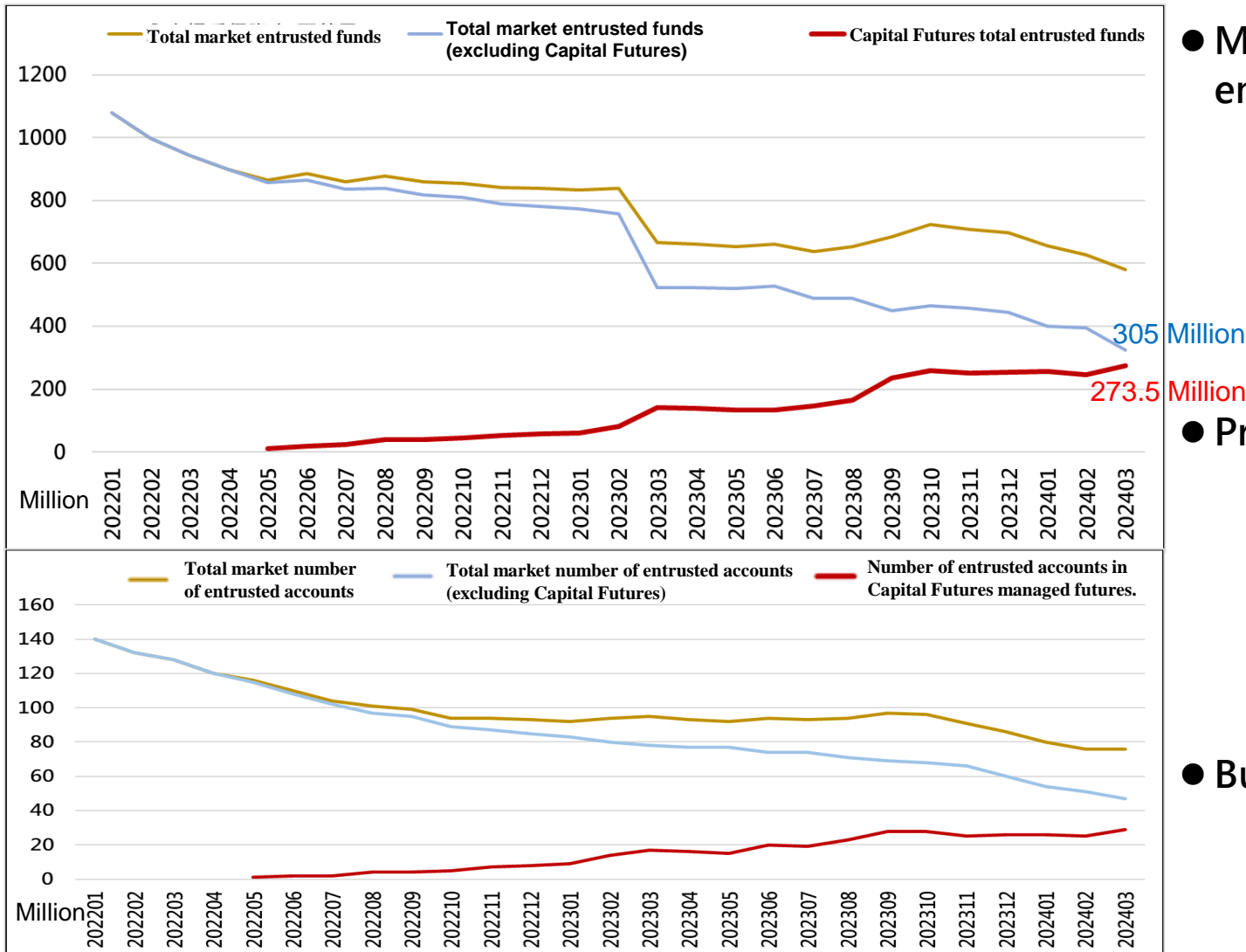
- The stock market is at historic highs.
- Towards the end of the year, the U.S. presidential election sees a rise in far-right influence.
- Monetary policies in Europe, the U.S., and Japan are shifting.
- In the third quarter, the El Niño phenomenon has shifted to La Niña, bringing volatility to the commodity markets.

Market volatility continues to remain stable.

Stock and Futures Proprietary Trading shows steady performance.



Managed futures assets management ranks first in market share by scale.



● Managed Futures continues to grow in entrusted funds and client accounts:

- Capital Futures holds the top market share, with a 46% share.
- Capital Futures sees continuous growth in entrusted funds and client accounts, while competitors and the market experience negative growth.

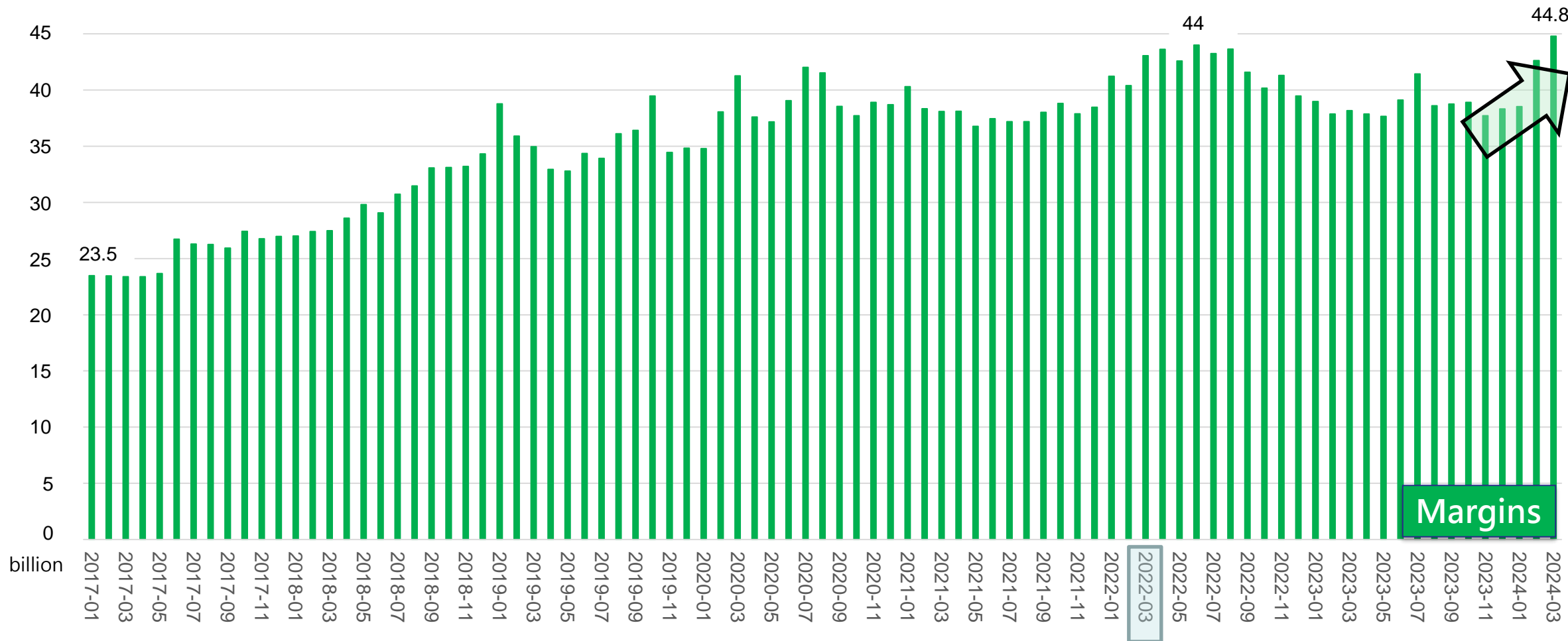
● Product Features:

- Pursuit of absolute returns: De-leveraging to reduce risk.
- Strong resilience to market fluctuations, enhancing futures hedging capabilities.
- Flexible product offerings, adjusting leverage ratios based on client profiles.

● Business Direction:

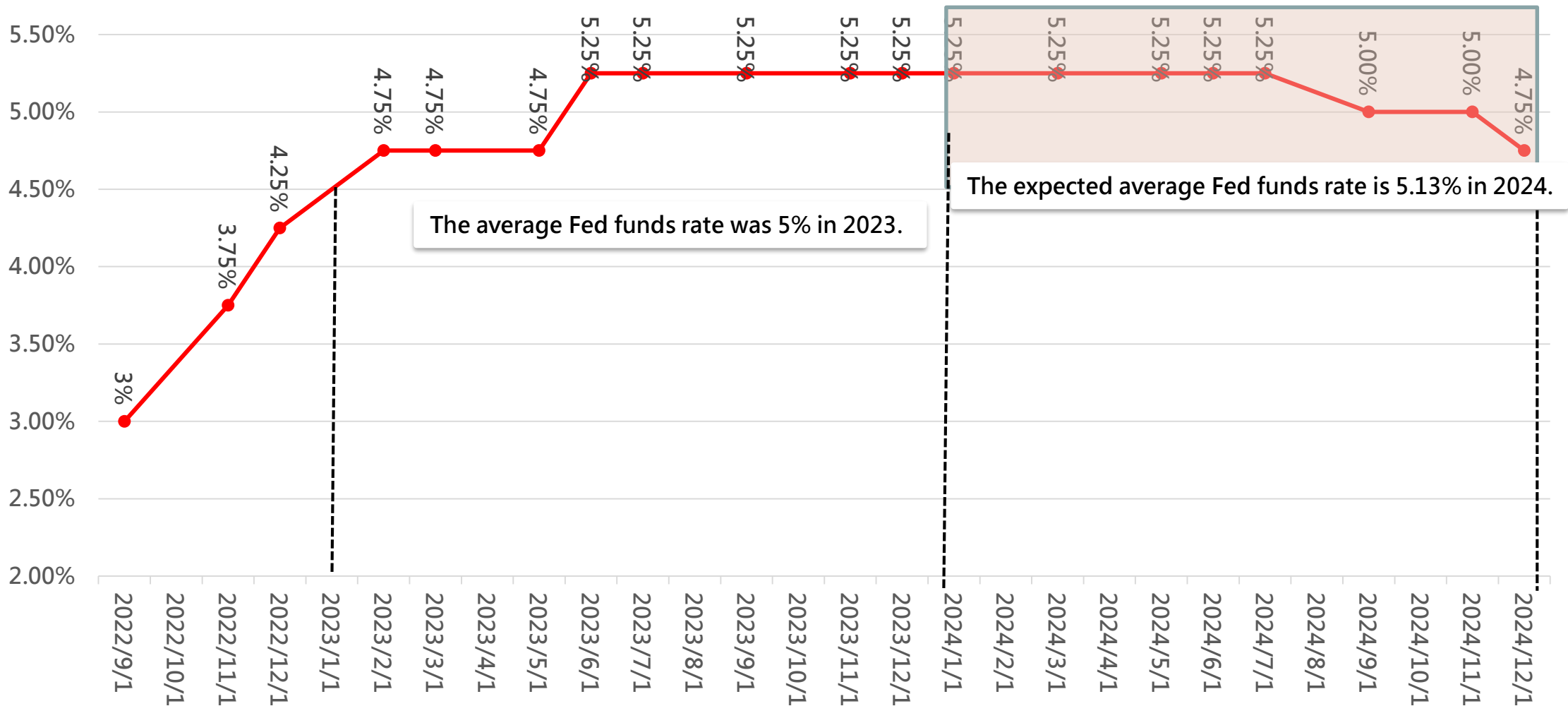
- Pursuit of growth in asset management volume.
- Strengthening reputation with the industry's only publicly disclosed performance metrics.

Expected interest rates are expected to remain relatively high in 2024.
Customer margins continue to increase, ranking second in the market!



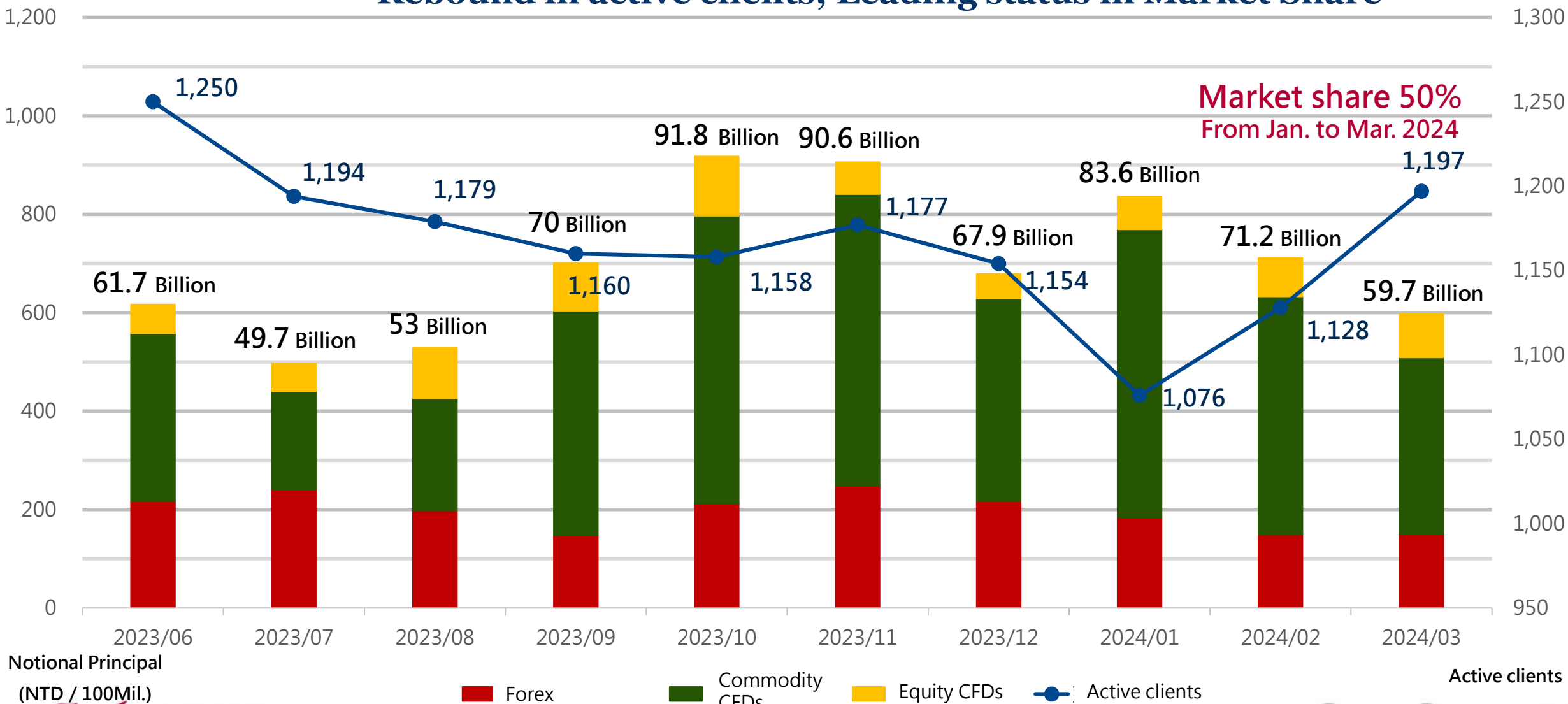
US Fed Rate begins to raise interest rates

2024 US Fed Rate Lift Policy -Interest rate forecast from Fed Watch

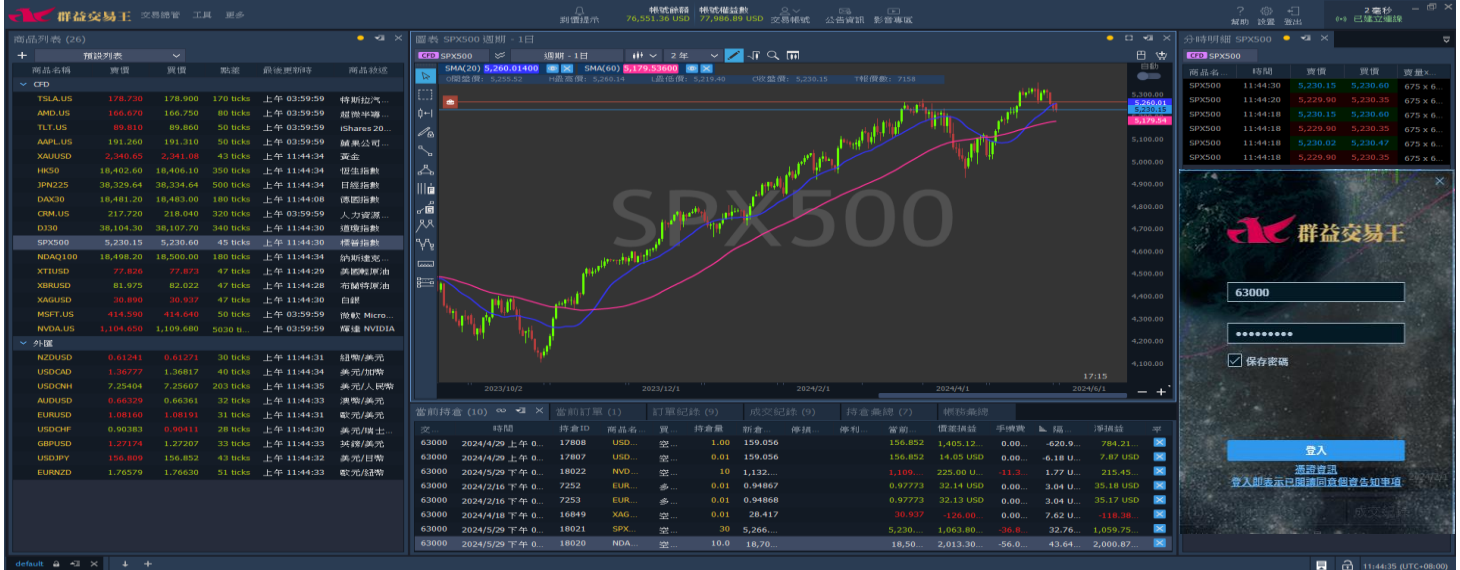


Innovative Business

Growth of LTM's trading Volumes slow down as Market Volatility decreasing;
Rebound in active clients; Leading status in Market Share



New LTM trading platform, ‘Capital TradeAce’ and Referral business are officially launched

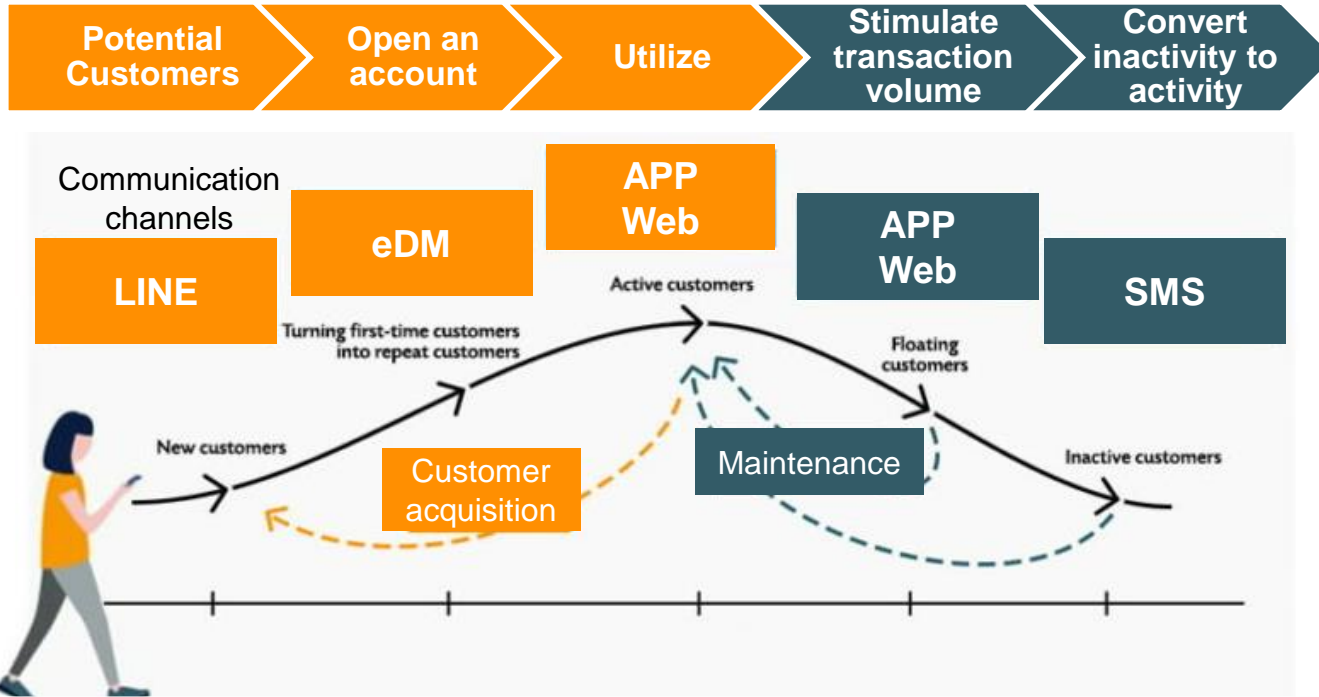


- In Q1 of 2024, ‘Capital TradeAce’, the professional trading platform will be officially launched to provide our clients with an intuitive user experience, a simple user interface, and powerful trading functionalities.
- Meanwhile, the futures brokers are now be able to refer the trading of **foreign individual stocks, foreign ETFs, or foreign stock price index CFDs**. The Equity CFD referral business not only helps futures brokers provide convenient one-stop services to customers, but also bring new customers to LTMs. According to 2023 Taiwan LTM's trading volumes, equities CFDs, including foreign individual stocks CFD and Indices CFD, accounts for 12.17% of all products. Compared to the proportion of global equity futures market at 37.50%, there exists a “multiple” growth potential for Taiwan equities CFDs.

Global Futures Market (Jan-Dec 2023)			Taiwan LTM Market (Jan-Dec 2023)		
Underlying	Trading Volume (Contract)	Account for(%)	Underlying	Trading Volume (TWD/ 100 mil.)	Account for(%)
Equities/Indices	10,943,906,091	37.50%	Equities/Indices	2,262	12.17%
FX	3,275,820,307	11.22%	FX	10,409	56.01%
Commodities	4,438,517,312	15.21%	Commodities	5,913	31.82%
Interest Rate	4,927,325,335	16.88%	Interest Rate	0	0.00%
Other	5,601,319,133	19.19%	Other	0	0.00%

Integration of LINE OA Customer Service Journey Implementation of SAP Emarsys Automated Marketing

Customer Lifecycle



- During the Chinese New Year period, the "Open All Spring" event saw a registration count of **3,327 people**, a growth of **+38.6%** compared to last year. The transaction volume during the event reached **480,345 contracts**, a **+16.6%** increase compared to last year. The number of inactive accounts converted to active users reached **547 people**, a fourfold increase.

Seek fortune
divination from the
God of Wealth



Grab red envelopes
every day



- Launched a LINE Friends exclusive event, with a total of **26,212 effective friends**, a **+25%** increase compared to the end of last year.

AI Assistant

Received a new type of patent from the Ministry of Economic Affairs
Using Open AI to generate human-like language

Digital + Human Strategy

1

24-hour AI intelligent assistant, with the option to transfer to a service agent as needed

Co-creation KM System

2

Integrates website and staff-edited FAQs, iterating the intelligent data platform

Customer Identification KYC

3

Actively identifies customers and based on their preferences, provides customized services and a quick FAQ selection menu



Capital's Exclusive AI Indicator

Helping clients seize trading opportunities and improve performance

Utilizing machine learning models and integrating financial big data to generate AI trading strategies

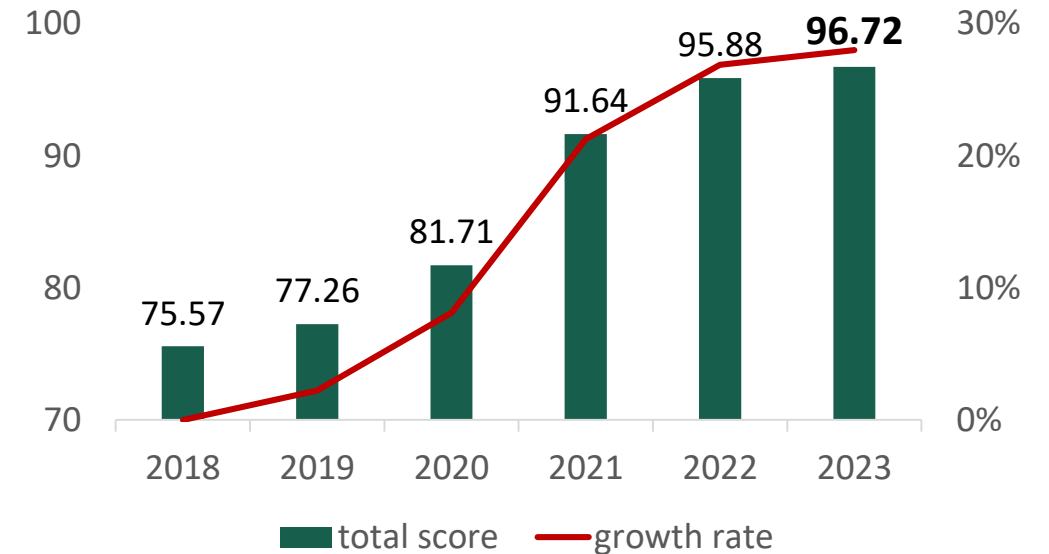
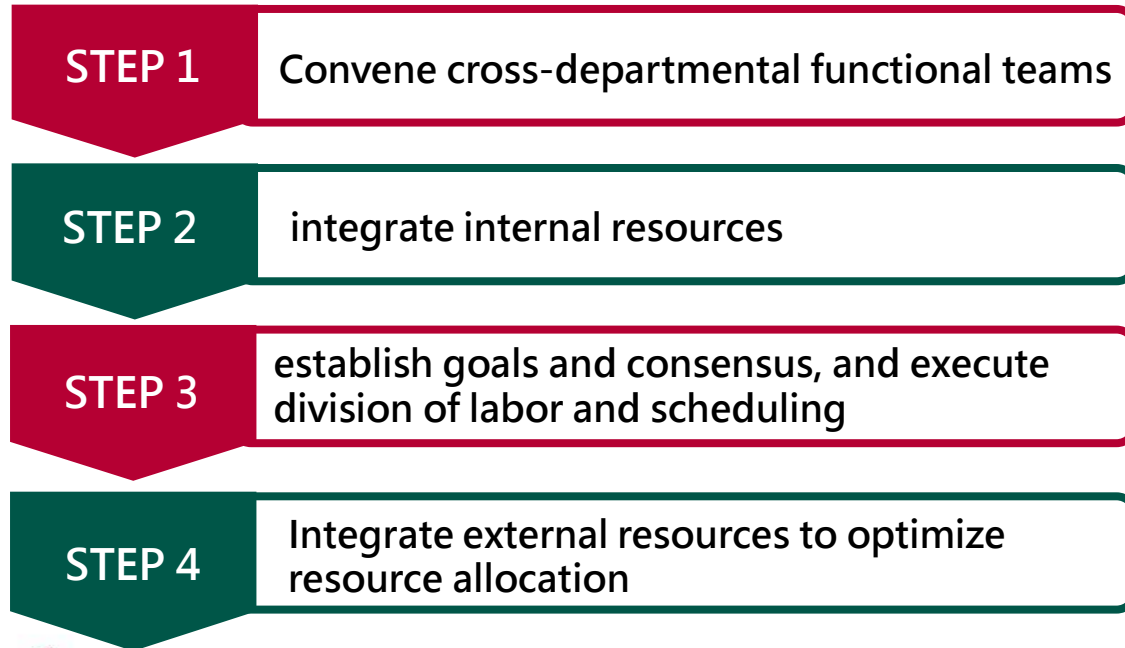


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Corporate governance evaluations achieve outstanding results.

- In the annual corporate governance evaluations, since 2021 our ranking among listed companies has improved from the 21%-35% range to the 6%-20% range and has remained until now.
- In 2023, among 42 financial and insurance companies, our ranking improved from 41%-60% to 21%-40%, leading the futures industry.



Management and Implementation of IP

- Responding to the trend of digital transformation, we have implemented intellectual property management, obtaining a total of 9 trademarks and 5 patents to date.
- Report on the Intellectual Property Management Plan and Implementation for the Year 2023 was presented at the Board of Directors meeting on January 23, 2024.

Trademark (1 application pending)



Establish corporate image and brand recognition.

Patent

- 1 金融業務通訊軟體資訊匯集系統
- 2 智慧推播系統
- 3 順勢通道機器人交易系統
- 4 投資交易健檢系統
- 5 智能線上客服裝置

Attain a competitive advantage through securing patent rights.

Other Achievements in Advancing ESG Initiatives

Joined the “Earth Hour 2024” to advocate carbon reduction

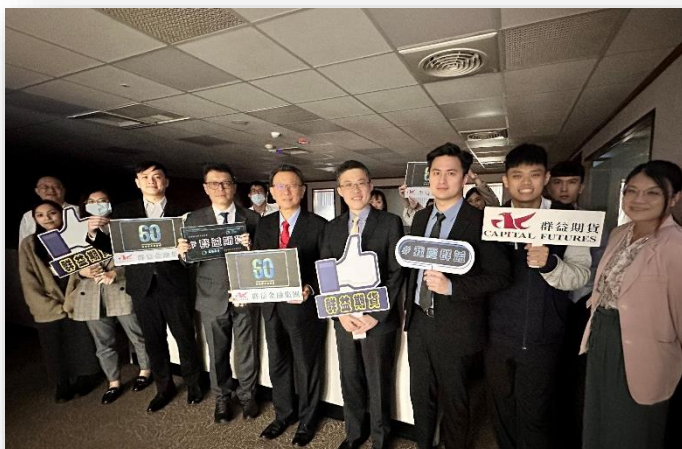
2024.03



2024.04

Collaborating with Uber to promote Uber Green and leveraging the Uber platform to establish GHG emission data.

2024.05



Participated in the “Run for Earth 2024” hosted by National Geographic Channel



Uber
Green

-The End-

THANKYOU

Do All The Best for Customers.